

DEALING WITH

大陸資訊及研究中心



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CHINA



AN INSIDER

UNMASKS THE NEW ECONOMIC
SUPERPOWER



HENRY M.
PAULSON, JR.

Former U.S. Treasury Secretary

DEALING WITH CHINA

TAKES THE READER BEHIND CLOSED DOORS TO WITNESS
THE CREATION AND EVOLUTION AND FUTURE OF
CHINA'S STATE-CONTROLLED CAPITALISM.

Hank Paulson has dealt with China unlike any other foreigner. As head of Goldman Sachs, Paulson had a pivotal role in opening up China to private enterprise. Then, as Treasury secretary, he created the Strategic Economic Dialogue with what is now the world's second-largest economy. He negotiated with China on needed economic reforms, while safeguarding the teetering U.S. financial system. Over his career, Paulson has worked with scores of top Chinese leaders, including Xi Jinping, China's most powerful man in decades.


In *DEALING WITH CHINA*, Paulson draws on his unprecedented access to modern China's political and business elite, including its three most recent heads of state, to answer several key questions:

- How did China become an economic superpower so quickly?
- How does business really get done there?
- What are the best ways for Western business and political leaders to work with, compete with, and benefit from China?
- How can the U.S. negotiate with and influence China given its authoritarian rule, its massive environmental concerns, and its huge population's unrelenting demands for economic growth and security?

Written in the same anecdote-rich, page-turning style as Paulson's bestselling memoir, *On the Brink*, *DEALING WITH CHINA* is certain to become the classic and definitive examination of how to engage China's leaders as they build their economic superpower.

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Contents

Map of China	ix
Preface	xi
Part One: Banking on Reform	1
Chapter One: At the Purple Light Pavilion	3
Chapter Two: Chinese Bodies, Foreign Technology	16
Chapter Three: Dealmaking with Chinese Characteristics	29
Chapter Four: Real Gold and Silver	43
Chapter Five: Your Chairman Has Gone to Sleep	66
Chapter Six: Cleaning the Stables in Guangdong	86
Chapter Seven: School for Success	104
Chapter Eight: Saving Shangri-La	115
Chapter Nine: One Bank, Two Systems	132
Chapter Ten: The World's Biggest Mattress	154
Part Two: Breaking New Ground	175
Chapter Eleven: A Call to Serve	177
Chapter Twelve: The Great Patio Debate	203
Chapter Thirteen: Hammering Out a New Framework	223
Chapter Fourteen: A Global Reckoning	239
Part Three: Building Bridges	265
Chapter Fifteen: Darkness at Noon	267
Chapter Sixteen: Skylines and Shorelines	283

Chapter Seventeen: BIT by BIT	309
Chapter Eighteen: The \$10 Trillion Reboot	328
Chapter Nineteen: The Party Line	350
Chapter Twenty: The Way Forward	378
Acknowledgments	405
Cast of Characters	407
List of Acronyms	413
Index	417
About the Author	429